THE OTHER SIDE OF THE STORY

Richard W. Schomaker

2420 Nicholson rood. Sewickley, PO. 15143 .412/367-1381

Dear Mr. Balistreri,

We are going to be your new neighbor in Lighthouse Point and we just wanted to let you know what a pleasurable experience we had working with Erica Davey.

Nearly two years ago we stopped in to your office with the intent of buying a house in Lighthouse Point. Erica greeted us and spent a great deal of time and effort to identify our wishes and desires. Over the next several months, as we made numerous trips to Florida, Erica would always have a group of houses for us to visit. She was always on time, always prepared and ever pleasant, even when I became difficult, including the two times when we almost bought other homes from private owners.

I have worked with many real estate agents over the years and considered most of them useless. Erica, on the other hand, has been a "breath of fresh air". We were impressed with her attention to details in all transactions, including the inspections, contract negotiations and closing. Her follow up is also exemplary and her presentation of a house-warming basket was an unexpected and very appreciated surprise.

Erica is a sales associate that you do not want to lose and we would recommend her highly to anyone searching for a home. We applaud both Erica and Balistreri Realty.

Sincerely,

Richard Schomaker